

The Bike Shop Calgary (Central Location)

Sales Staff – Full-Time and Part-Time

Job Location: 801 – 11 Ave. SW, Calgary AB

Company Overview:

Our mission is to create lasting relationships with our customers, two wheels at a time. We value our team, making sure we have the best. We appreciate new ideas and continuous improvement, inspiring others with our positive energy.

Come join us, and have a blast while doing it!

The Bike Shop Calgary is an independently owned bicycle and accessories dealer that has been serving the Calgary area for over 30 years. We are the largest multi-location independent bicycle dealer in Calgary. We love cycling and love to share our passion for it with the vibrant cycling community around us.

Working at The Bike Shop will provide you with:

- A fun, challenging, and fast-paced work environment
- A chance to improve interpersonal skills
- The opportunity to build relationships with people who love cycling
- On the job training to ensure your product knowledge is up to date
- Opportunity for a fantastic employee discount

Primary Focus

The sale of bicycles, parts and accessories to match our customers' needs.

Responsibilities

As a member of the sales team you will be responsible for direct bicycle and bicycle accessory sales, answering phone calls, the creation of quotations, as well as developing and maintaining strong lasting relationships with The Bike Shop's wide customer base. A great sales associate can confidently and enthusiastically educate consumers and help them navigate the cycling industry. Listening and confidently translating wants and needs into solutions are hallmarks of a great sales associate.

We provide initial on-site industry-based training. A successful candidate will naturally learn about the cycling industry through personal initiative. Responsibilities also include assisting in store operations by making positive recommendations for new products, price adjustments, and beneficial changes to store processes and procedures. The organization and merchandising of stock are responsibilities as well as assisting with opening and closing duties.

Prior knowledge of the cycling industry is an asset; however, it is not required.

Job Qualifications

- An interest in cycling is highly recommended
 - Knowledge of current cycling technology and industry trends is an asset
- 1-2 years of previous sales experience is an asset
- Positive, outgoing, customer service personality
- Calm levelheaded demeanor in stressful situations
- Comfortable communicating and performing within a team environment
- Experience utilizing basic point of sale systems
- Strong written and communication skills
- Well organized with the ability to prioritize tasks
- Strong time management skills

If you are interested in this opportunity, please apply via e-mail to jobs@thebikeshop.com or call the shop/apply in person. Only candidates being considered for interviews will be contacted.